



2020-2021 Model Year MSRP

Model	2021 MSRP ¹	2021 F SPORT MSRP ¹	2020 MSRP ¹	2020 F SPORT MSRP ¹
LS 500	RWD: \$76,000 AWD: \$79,250	RWD: \$79,600 AWD: \$82,850	--	--
LS 500h	RWD: \$90,500 AWD: \$93,750	--	--	--
LC 500	\$93,050	--	--	--
LC 500h	\$97,610	--	--	--
LC 500 Inspiration Series	\$110,420	--	--	--
LC 500 Convertible	\$101,100	--	--	--
LC 500 Convertible Inspiration Series	\$119,800	--	--	--
RC 300	FWD: \$42,220 AWD: \$44,910	FWD: \$46,690 Black Line SE \$48,735 AWD: \$48,865 Black Line SE \$50,910	--	--
RC 350	FWD: \$45,150 AWD: \$47,315	FWD: \$49,620 Black Line SE \$51,665 AWD: \$51,230 Black Line SE \$53,275	--	--
RC F	\$65,975	--	--	--
RC F Fuji Speedway SE	\$97,200	--	--	--
ES 350	\$40,000 Luxury: \$45,200 Ultra Luxury: \$49,000	\$45,800 Black Line SE: \$46,550	--	--
ES 250 AWD	\$40,000 Luxury: \$45,200 Ultra Luxury: \$49,000	\$45,800	--	--
ES 300h	\$41,910 Luxury: \$47,110 Ultra Luxury: \$50,910	--	--	--
IS 300	RWD: \$39,050 AWD: \$41,000	--	--	--
IS 350	--	RWD: \$42,950 AWD: \$44,900	--	--
LX 570 (3-row)	\$91,730 Inspiration Series:	--	--	--



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	\$99,310			
LX 570 (2-Row)	\$86,830	--	--	--
GX 460	\$53,450 Luxury : \$64,515	--	--	--
RX 350	\$45,220 AWD: \$46,570	\$48,650 AWD: \$50,050	--	--
RX 350 F SPORT Handling	--	\$51,050 AWD: \$53,450	--	--
RX 450h AWD	\$47,920	\$51,300	--	--
RX 450h AWD F SPORT Handling	--	\$53,620		
RX 350L	FWD: \$48,050 AWD: \$49,400 Luxury: \$54,000 Luxury AWD: \$55,400	--	--	--
RX 450hL AWD	\$51,310 Luxury: \$57,210	--	--	--
NX 300	FWD: \$37,610 AWD: \$39,010 Luxury: \$44,160 Luxury AWD: \$45,460	F SPORT: \$39,710 F SPORT AWD: \$41,110	--	--
NX 300h AWD	\$40,160 Luxury: \$46,610	Black Line: \$46,910	--	--
UX 200	\$33,000 Luxury: \$37,700	\$35,000	--	--
UX 250h	\$35,200 Black Line: \$39,210 Luxury: \$39,900	\$37,200	--	--

¹ Does not include \$1,025 DPH (Sedan/SUV).

² Does not include \$1,295 DPH (Large SUV).